

# NEWS BULLETIN

## Maine Automobile Dealers Association

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### DISTRIBUTION

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### SERVICE ON CERTAIN VEHICLES OVER 10K GVW

It has been brought to MADA's attention that Federal Motor Carrier Safety Administration (FMCSA) Rules and Regulations require service technicians who operate vehicles over 26,000 GVW which transport hazardous material (HM) must have the same qualifications as the drivers who operate these vehicles for the company owning the vehicle. **For those dealerships which service such vehicles (those over 26,000 GVW which transport hazardous material), your technicians may have to meet new standards.** Technicians servicing these vehicles would have to have a CDL license, be in your drug and alcohol pool, be registered with the Pipeline and Hazardous Material Safety Administration (PHMSA), and meet the HM requirements (endorsements, shipping papers, placarding, training, etc.). The vehicle, when operated by dealership personnel, must be marked on each side with "operated by dealership name and DOT #". The dealership insurance policy would have to include coverage limits at least equal to those required of intrastate carriers.

There are different rules for vehicles over 26,000 GVW not carrying HM, and tractors not attached to tanks or trailers (bobtails). There are additional requirements for vehicles between 10,000 GVW and 25,999 GVW which operate **under 100 air miles** from the dealership, and different rules for this same class of vehicles if that vehicle operates in an area **over 100 air miles** from its home base.

Since there are many combinations of vehicles, driver requirements, and distances traveled, MADA will offer a training and information seminar in late August. We will be working with the help of Maine Motor Transport Association to present these seminars. MADA feels it is extremely important that the dealer, general manager and/or service manager participate in a seminar. Information with dates, times and locations will be coming to those dealerships which MADA understands to be subject to those FMCSA rules. If you believe your dealership may be subject to these rules, and you have not heard from Steve Piper by August 15, please contact your MADA office.

### PERSONNEL ISSUES WORKSHOPS ON AUGUST 13, 14 AND 19

All MADA dealership members have been mailed an announcement and registration information for our annual series of workshops devoted to personnel issues. This year's edition will briefly address a myriad of subjects about which your Association office receives frequent questions and

comments. These morning sessions will be broken up into multiple segments of central themes: hiring practices and procedures, compliance obligations, essential employment policies, and pay plan/payroll challenges. During each of these segments, MADA personnel and an attorney will present brief statements on various issues, designed to make you aware of the issue as well as to generate your questions and comments on the issue. Following the presentations, lunch will be available at 11:45 and an extensive period of time will be open for your individual questions and situations. Related handouts will be distributed for your future reference, and additional materials will be mailed in the future for inclusion in this booklet. MADA encourages each dealership to be represented, as these issues have universal application.

#### **MEMBERSHIP GOLF TOURNEY IS SEPTEMBER 4**

September 4 is the date - The Purpoodock Club in Cape Elizabeth is the place. MADA's annual Membership Golf Tournament will have a "shotgun" start at 12:00 noon at this wonderful facility where Arnold Palmer once made eagle (2 under par) on consecutive days on a lengthy and demanding par 5, a feat rarely accomplished and noted by a bronze plaque on the tee. Early registrations point to a terrific turnout. An announcement letter and registration material has been mailed this week to all MADA members. If you want to enjoy the fun, and the camaraderie of Maine's franchised new car and truck dealers, register today! Putting proficiency is not a prerequisite!!!

#### **TITLE APPLICATIONS MUST INCLUDE CORRECT "D" PLATE NUMBER**

Last year Maine Revenue Services (MRS) and the Department of Motor Vehicles (DMV) developed the ability to share computer files for the purpose of more accurately and efficiently handling motor vehicle sales data. MRS uses title application data to verify sales tax reporting and payment. DMV title files become a basis for unit sales reporting such as that offered by Cross-Sell.

Dealerships are reminded that completing Box 28 of the title application (MVT-2) by entering your "D" plate number and checking the "D" box will ensure that MRS and DMV data is correct, and that neither agency comes visiting to check your reporting obligations.

#### **NADA HOSTS WASHINGTON CONFERENCE**

On September 9 and 10, your National Automobile Dealers Association has invited state and metro dealer association officers and staff to our national capitol for two days of education and Congressional visitation. The educational presentations address the major issues affecting dealerships today, and the speakers include members of Congress as well as federal agency personnel. Dealer association officers, including MADA representatives, also visit their respective Senate and House members to discuss current subjects, which this year include the federal Consumer Finance Protection Bureau (CFPB) activities around dealership F&I programs, federal tax issues, and ObamaCare obligations. Following this Conference, MADA will provide a summary.